
Lawrence G. Dotolo
Virginia Tidewater Consortium for Higher Education

Jean T. Strandness
Tri-College University

EDITORS

Number 106, Summer 1999

Jossey-Bass Publishers
San Francisco
# CONTENTS

## EDITORS' NOTES
*Lawrence G. Dotolo, Jean T. Strandness*

1. Starting and Sustaining a Consortium  
   *Frederick Baus, Claire A. Ramsbottom*
   Ensuring the survival and effectiveness of an academic consortium is a complex endeavor, but institutions are more likely to reap the benefits of collaboration if they follow certain steps.

2. The Role of the Consortium Director  
   *Thomas R. Horgan*
   What a consortium director needs to do to succeed and the director's primary focus are explored—from clearly communicating a consortium's mission to securing resources.

3. Library Cooperation  
   *Neil R. Wylie, Tamara L. Yeager*
   Library cooperation is described in two consortia with extensive library programs; various ways college and university libraries can work together to enhance library access and share resources are suggested.

4. Cross-Registration and Joint Academic Programs  
   *Jean T. Strandness*
   The development of a cross-registration system and the formation of joint academic programs create a variety of educational opportunities for students and provide a number of direct and indirect benefits to a consortium's member institutions.

5. Collaborative Admissions and Recruitment Practices  
   *Barbara Bradley Stonewater*
   Collaborative admissions and recruitment practices in colleges and universities are possible, even among institutions that compete for students.

6. Faculty Development: Working Together to Improve Teaching and Learning  
   *Lawrence G. Dotolo*
   The evolution of a consortial faculty development program and the important factors necessary to have a successful program are discussed.
7. Consortial Fundraising  
*Lorna M. Peterson*  
More and more foundations, both private and public, are encouraging institutions of higher education to work together, even in their fundraising efforts.

8. Cooperation for Cost-Effectiveness in Purchasing  
*Mitch Dorger*  
One way to approach cost control is by taking advantage of cooperative activities with other, similar institutions.

9. Statewide Consortia for the Use of Technology  
*Patricia Widmayer*  
Consortia are pivotal vehicles with which colleges and universities, schools, museums, and libraries can acquire advanced technology for teaching, learning, research, and administration.

10. Technology, Consortia, and the Relationship Revolution in Education  
*Galen C. Godbey, Gerald J. Richter*  
Educational consortia are joining the rush to obtain new telecommunications and learning technologies, which must be adopted within a paradigm of organizational agility.

11. Economic Development and Consortia  
*Allan Watson, Linda Jordan*  
Examples of workforce training and education projects that support regional economic development are outlined to demonstrate successful business-higher education collaboration.

12. Cooperating Internationally  
*Wayne Anderson*  
Multi-institutional cooperation is now taking place on an international scale; suggestions for successful ventures are offered as are warnings about the pitfalls that undermine such initiatives.

13. What Small Colleges Can Do Together  
*Anneke J. Larrance*  
Small colleges in consortium are an important method of extending resources, although such beneficial arrangements are easily overlooked.

Annotated Bibliography  
The works represented in this selected bibliography together discuss the major historical and contemporary issues and themes pertinent to inter-institutional collaboration and consortia.

INDEX